



# REAL-TIME REMOTE SENSING INTELLIGENCE

**VM2.0 - THE FUTURE OF VEGETATION MANAGEMENT**

# PRESENTERS TODAY



**ERIC WOODYARD**

**INNOVENTUM CONSULTING, LLC**

- 18 years of UVM experience
- Remote sensing expert and solutions architect
- Certified Arborist and Utility Specialist; holds a B.A. in Biology and an MBA.



**JOE PUROHIT**

**ECOLAYERS, INC.**

- 25 years experience developing new technologies for utility and telecom
- Pioneering new class of software for managing environmental assets
- ME in Power Engineering with an MBA



**TERO HEINONEN**

**AI4 TECHNOLOGIES, INC.**

- Over 30 years of remote sensing experience
- Electric utilities and telecoms
- Inventor of over 25 patents in the remote sensing and data sciences



**SAMUEL SALMENLINNA**

**AI4 TECHNOLOGIES, INC.**

- Over 25 years of experience in GIS, CCC, remote sensing and other software business.
- Served in multiple start-ups and SMEs as CEO, COO or board member

# AGENDA



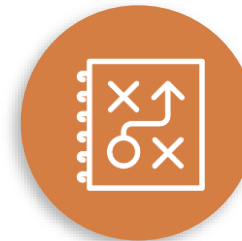
Framework for  
remote sensing



Vision for VM 2.0



Role of data and  
automation



Key issues and  
challenges



Successful implementation



# REMOTE SENSING

## Definition

- Acquiring data and/or information about an object from afar

## Remote Sensing Methods

- Satellite
- Aerial sensors
- Vehicle
- Power line sensors
- Smartphones

Figure 1

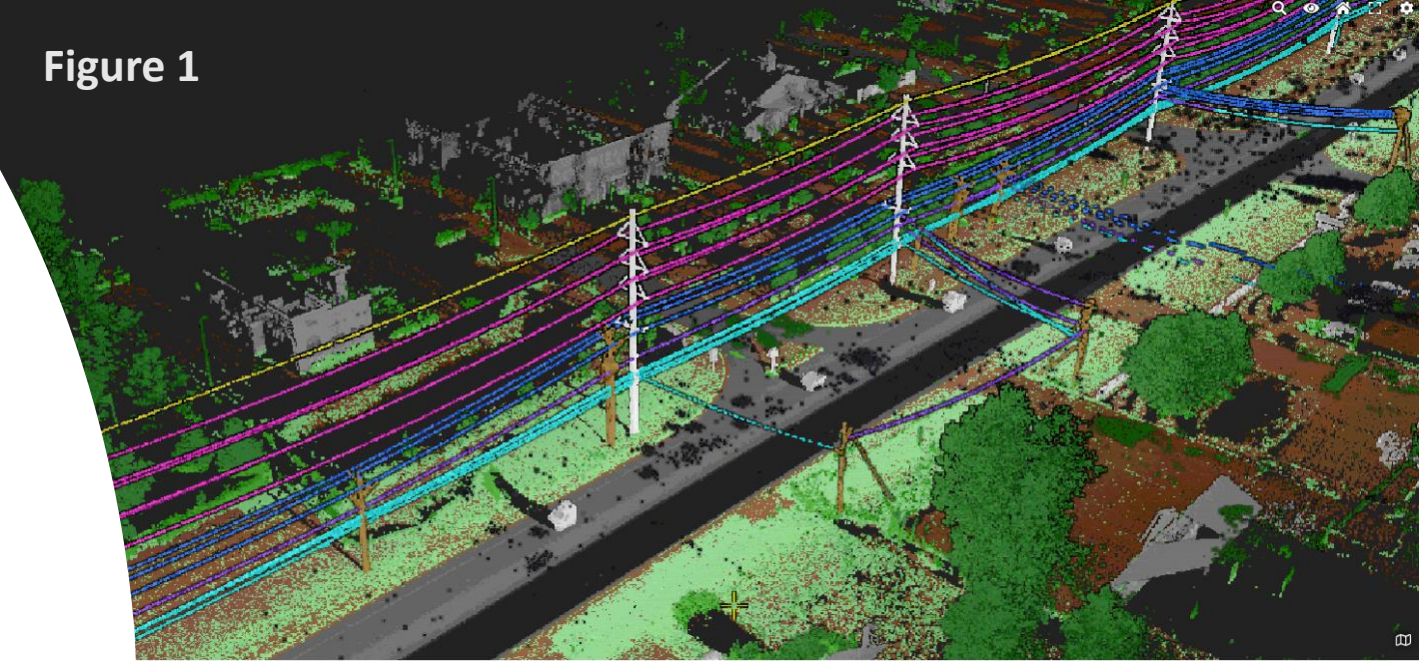
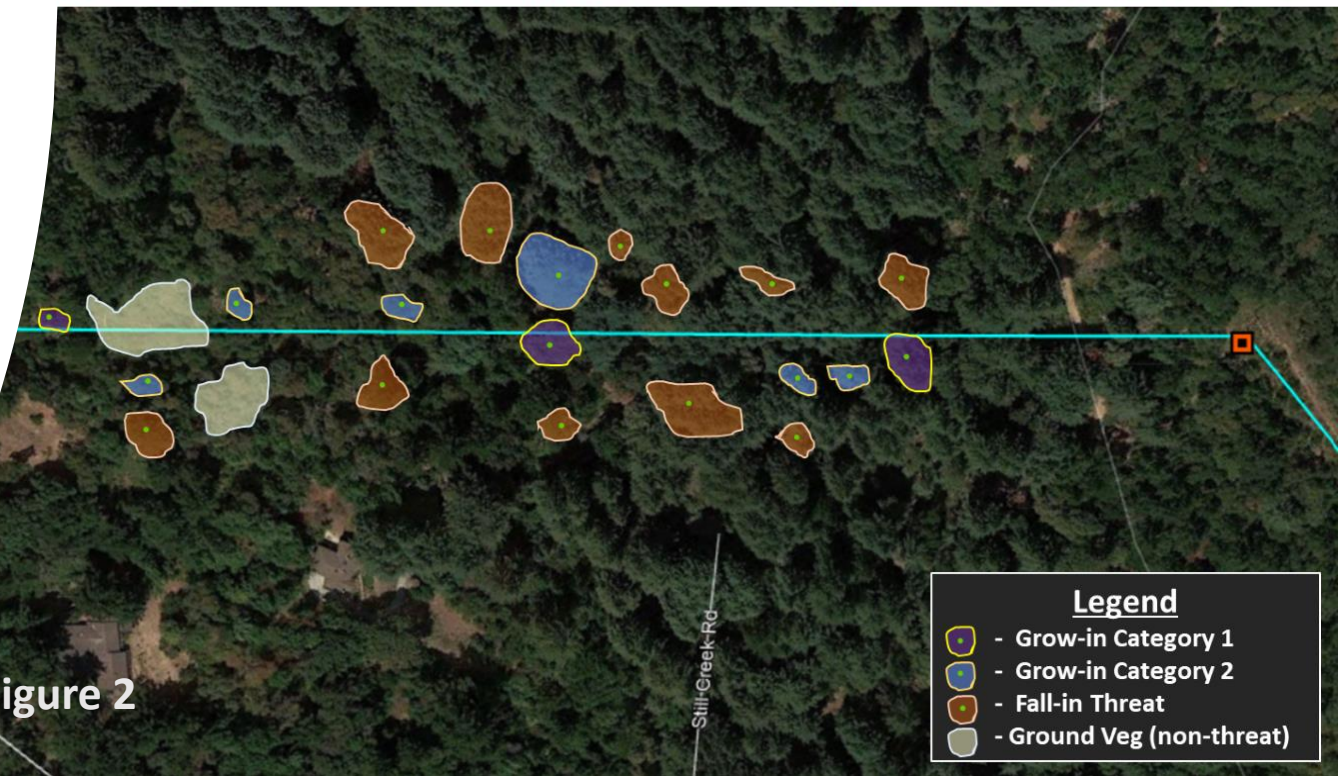
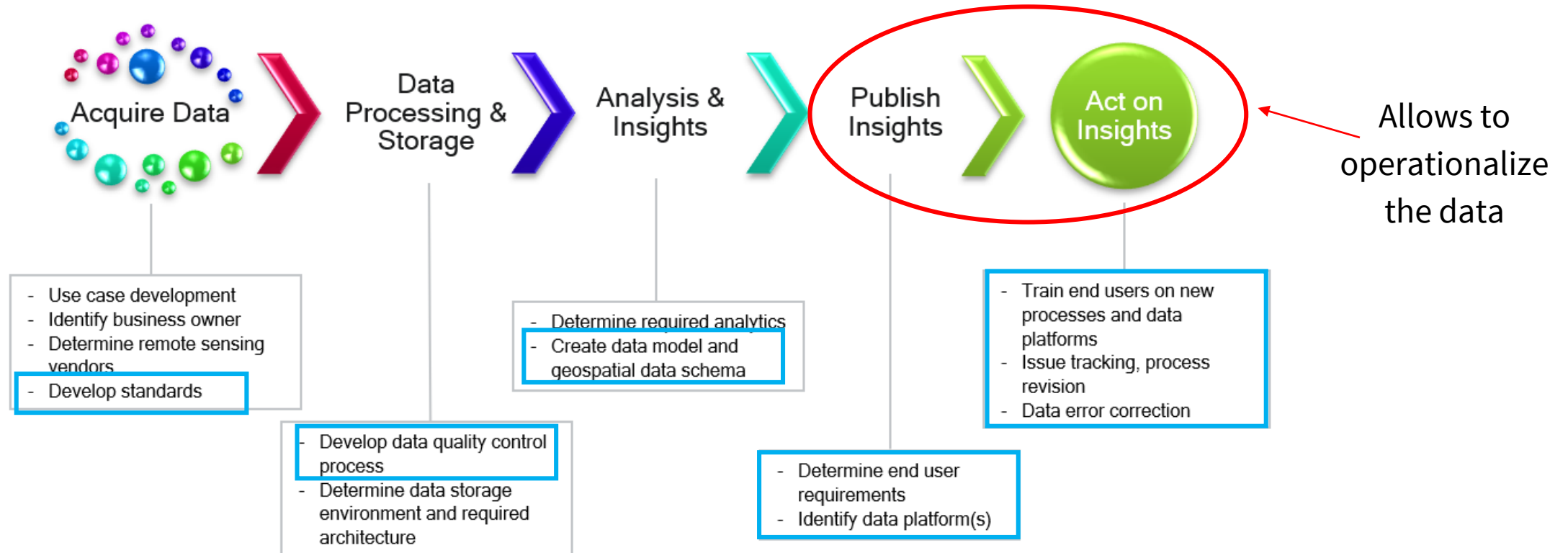


Figure 2



# FRAMEWORK FOR ACTIONABLE REMOTE SENSING



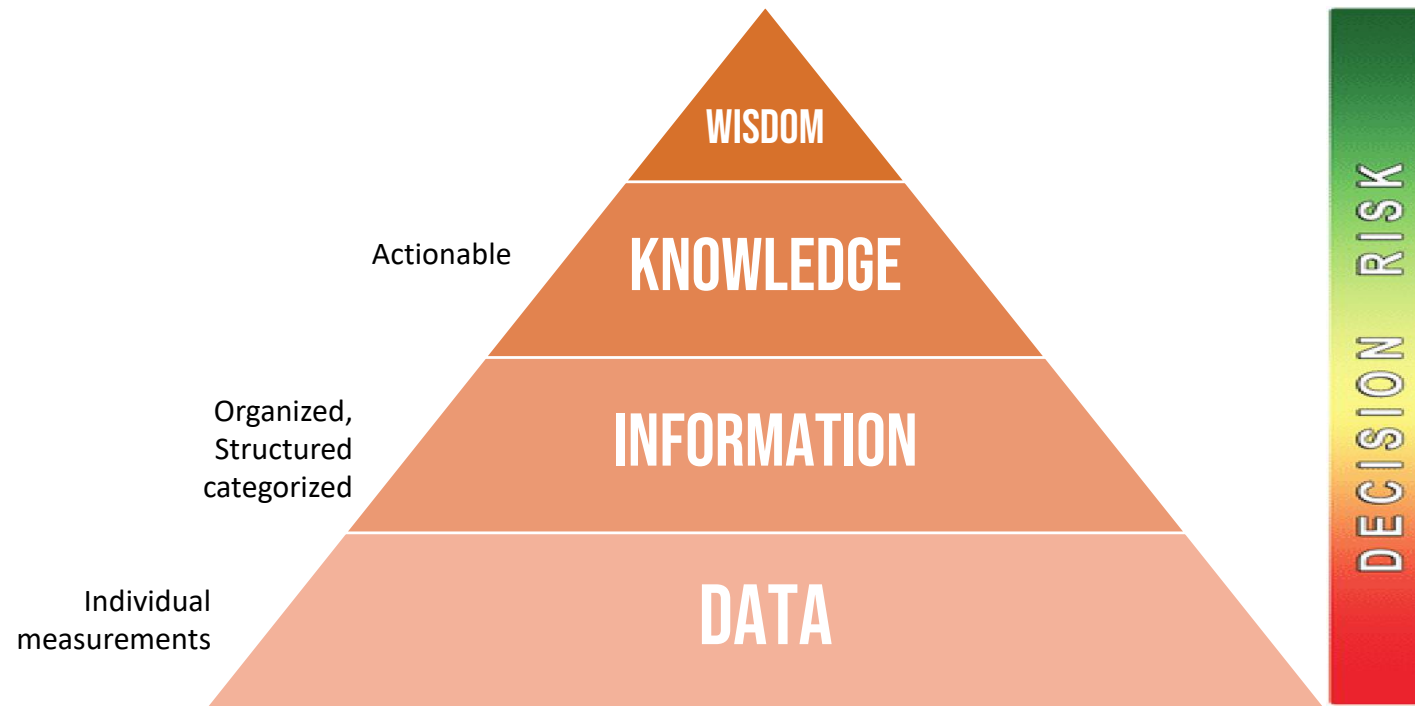
# VISION: VM 2.0

- Data and analytics will become more foundational to all UVM programs
- “Don’t work harder, work smarter.”
  - UVM arborists will become more specialized ( “*techno-arborist*”)
- UVM programs will become consumers of enterprise data rather than siloed technology adopters
- The use of data and analysis will become programmatic
- More economical acquisition and access to data



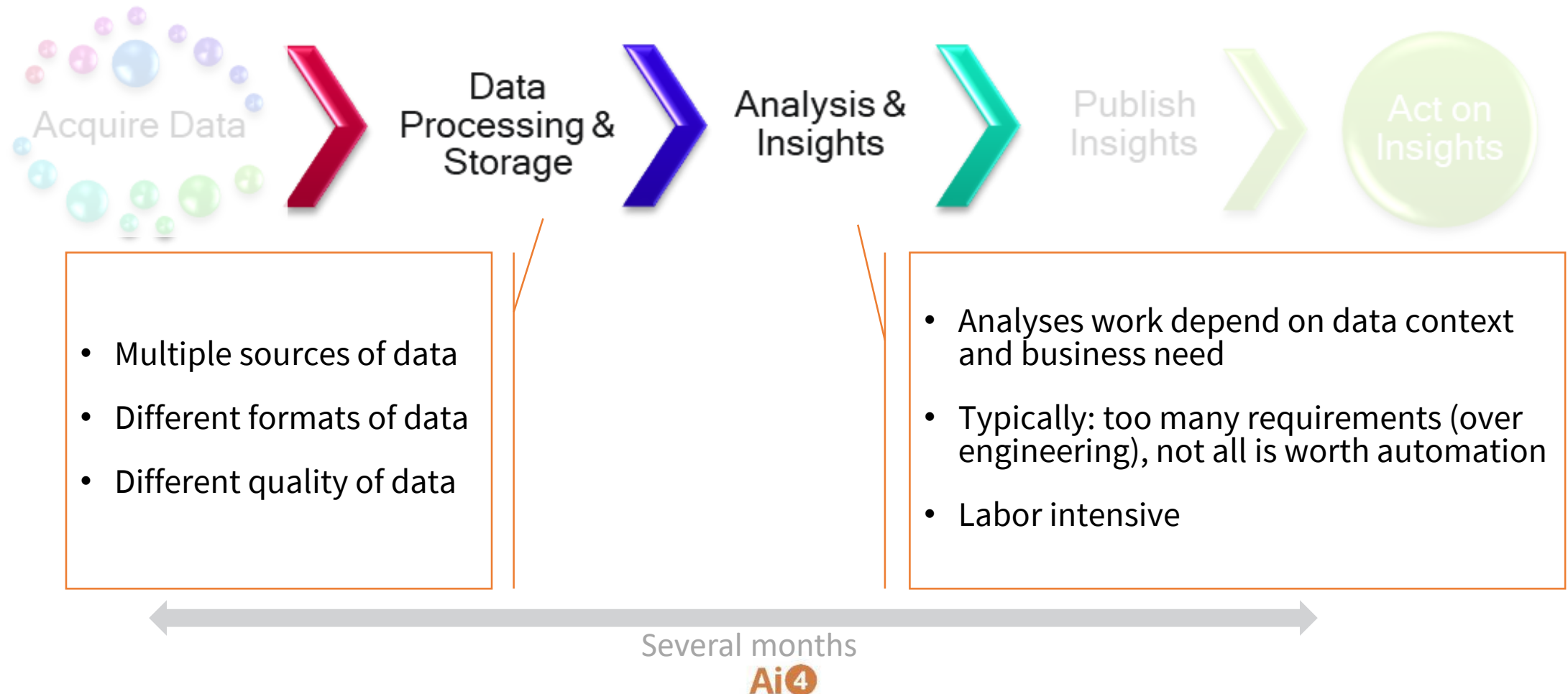


# ROLE OF DATA AND AUTOMATION



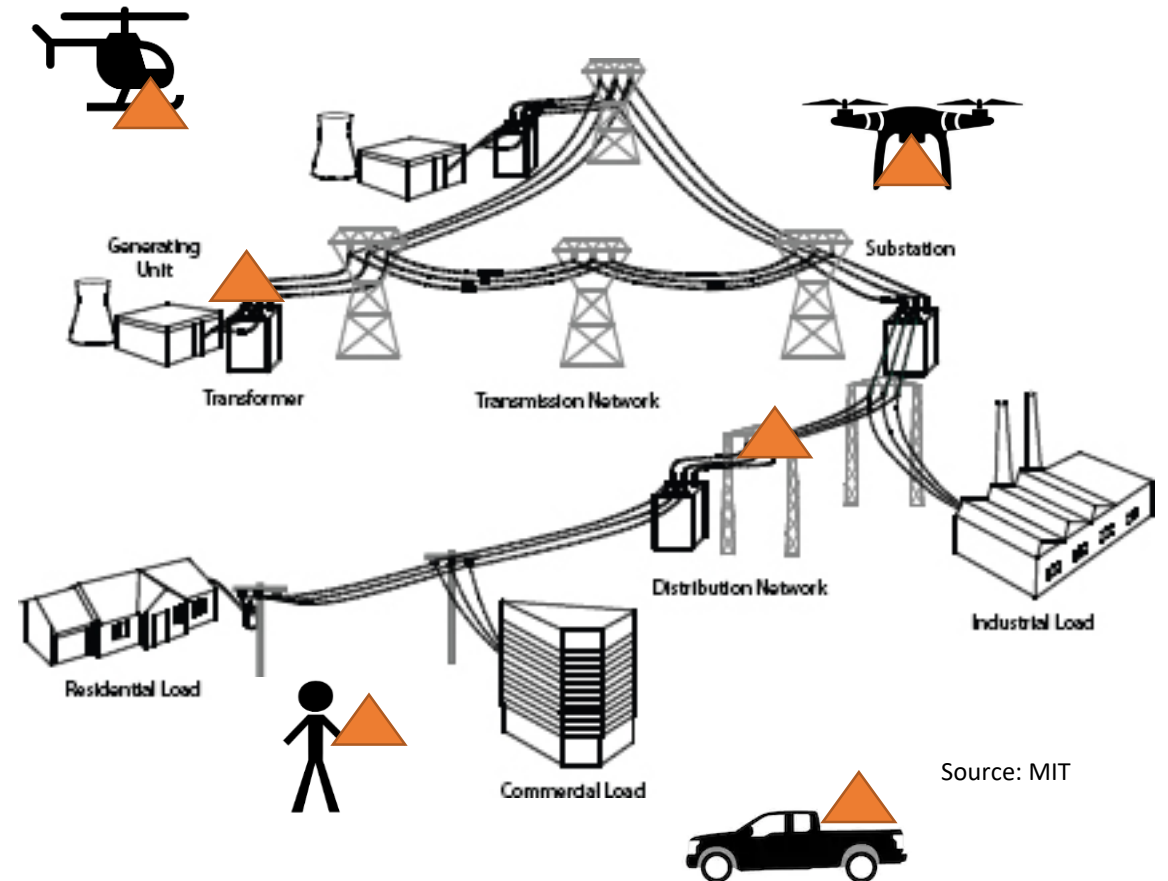
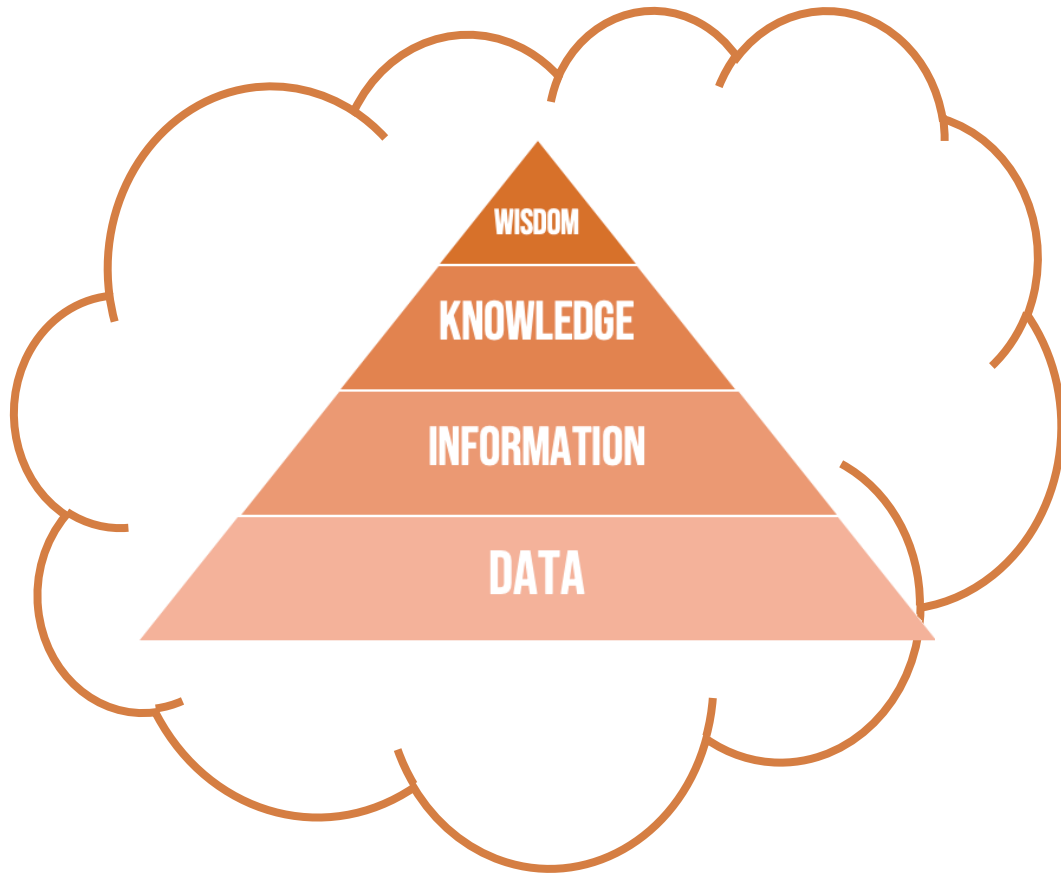
DIKW pyramid. Source: [researchgate.net](https://www.researchgate.net)

# DATA ANALYSIS CHALLENGES





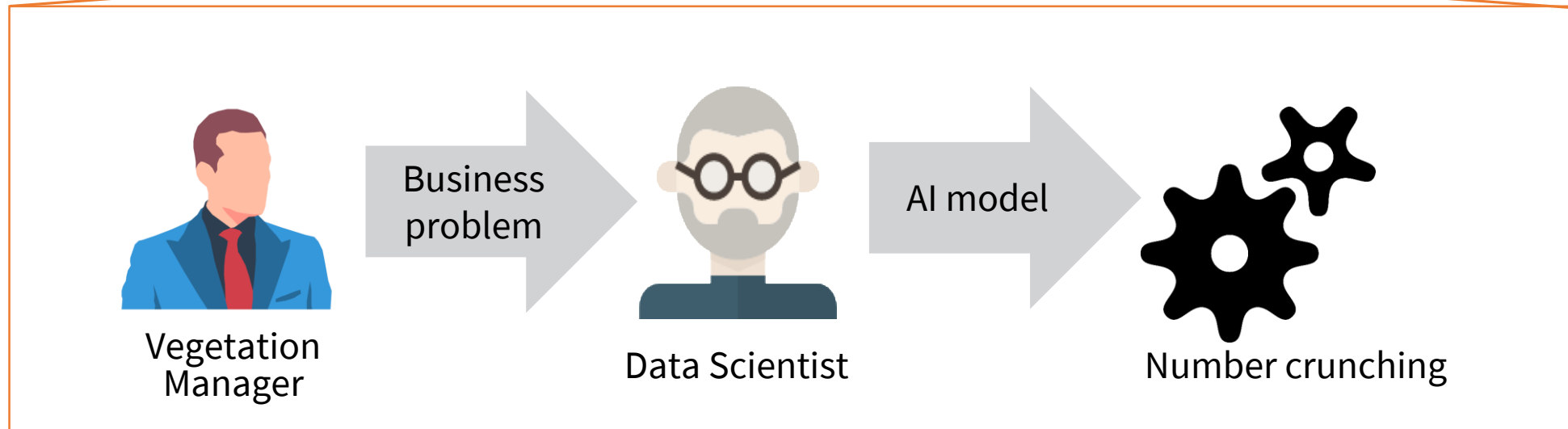
# TOWARDS DISTRIBUTED PROCESSING



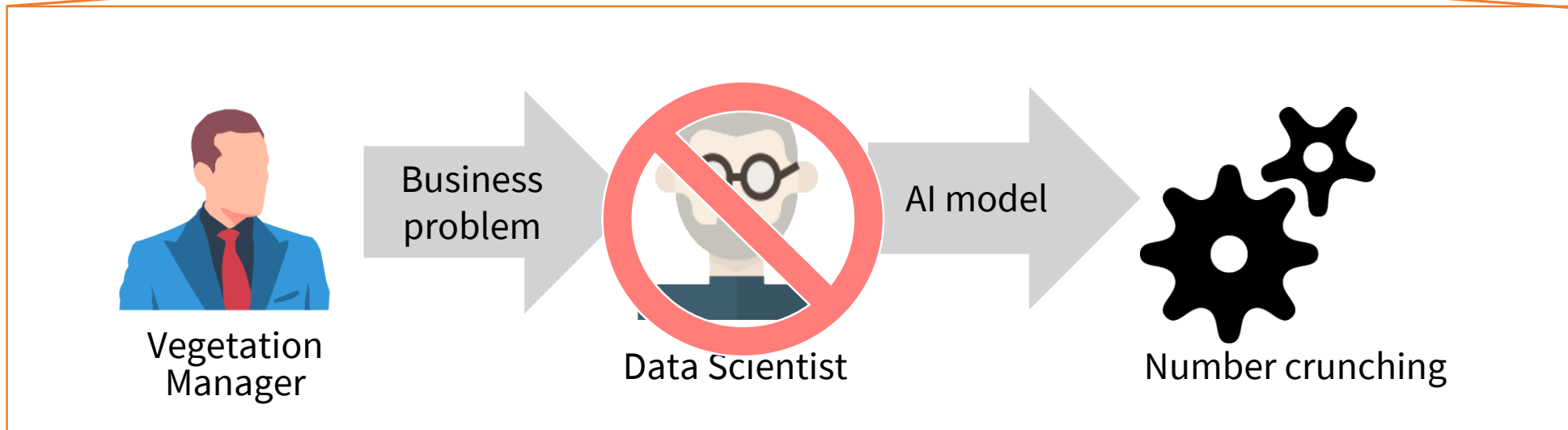
# MODERN PLATFORMS FOR REMOTE-SENSING INTELLIGENCE



# APPLYING ARTIFICIAL INTELLIGENCE NOW



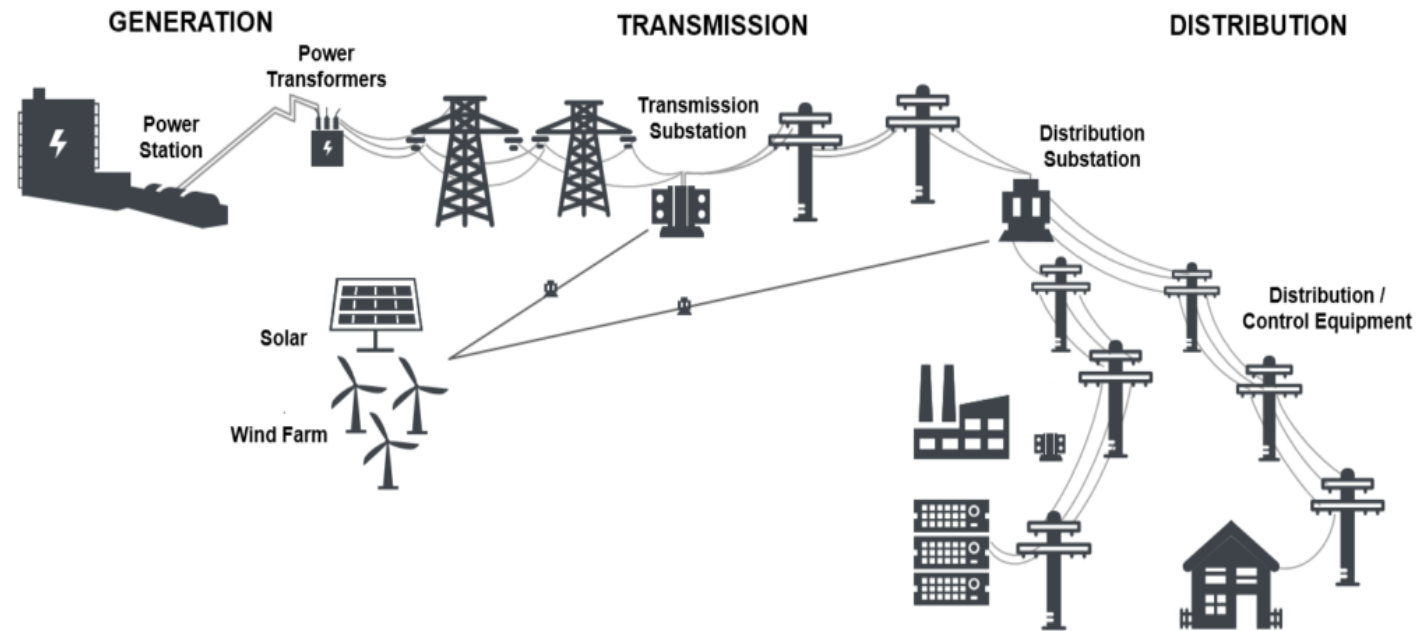
# WHAT WE WANT FROM REMOTE SENSING INTELLIGENCE



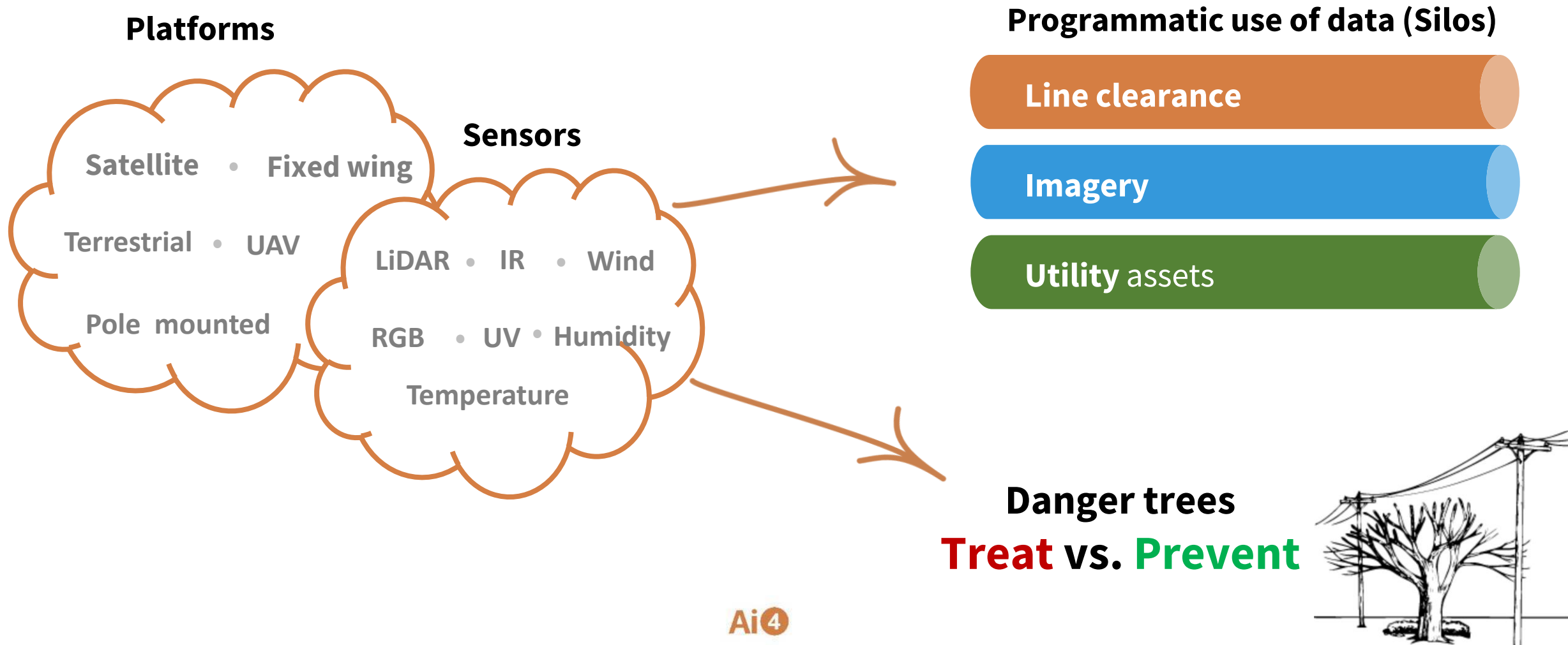


# DATA ANALYSIS TRENDS

- Part of analysis tasks can be automated and distributed
- Some tasks remain centralized and manual
- Time to result from months to minutes
- Apply different data strategies in different areas and needs
- Smarter AI increases business flexibility (control the AI yourself)



# LIMITATIONS WITH THE CURRENT USE OF REMOTE SENSING DATA



# INTEGRATING REMOTE SENSING WITH OTHER UVM DATA

**Automated, timely, remote sensing data**

Distance

Height

Other

+

**Other UVM data**

Maintenance  
history

Inventory

Other

**Integration**

Accurate, timely, 360° situational awareness

# KEY TAKEAWAYS FOR VM 2.0

1

## **Smarter data collection**

Collect data how, when and where needed

3

## **Comprehensive data management**

Create better decision support and management tools

2

## **Execute UVM strategies efficiently and effectively**

Trim, removal, mow, herbicide, TGR, IVM.....

4

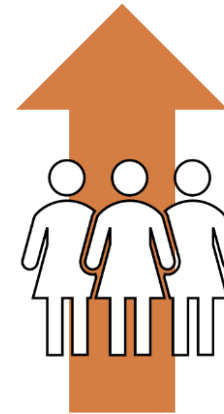
## **Holistically assess risk, impacts and strategies**

Traditional UVM + Environment +  
Utility assets + Operations +  
Risk management

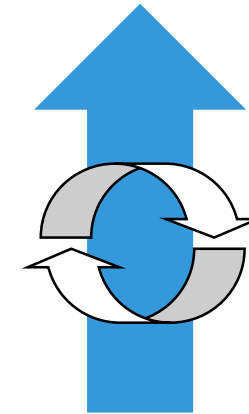


# CHALLENGES WITH IMPLEMENTING VM 2.0

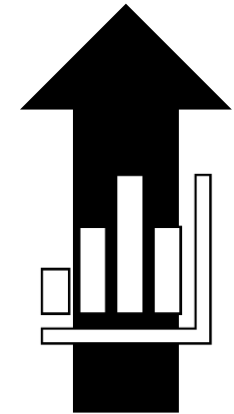
- Data is useful only when put into practice
- Most of the existing VM processes do not support the use of continuous stream of data and insights
- Real-time data can both support existing processes and helps to create new data-centric processes



People

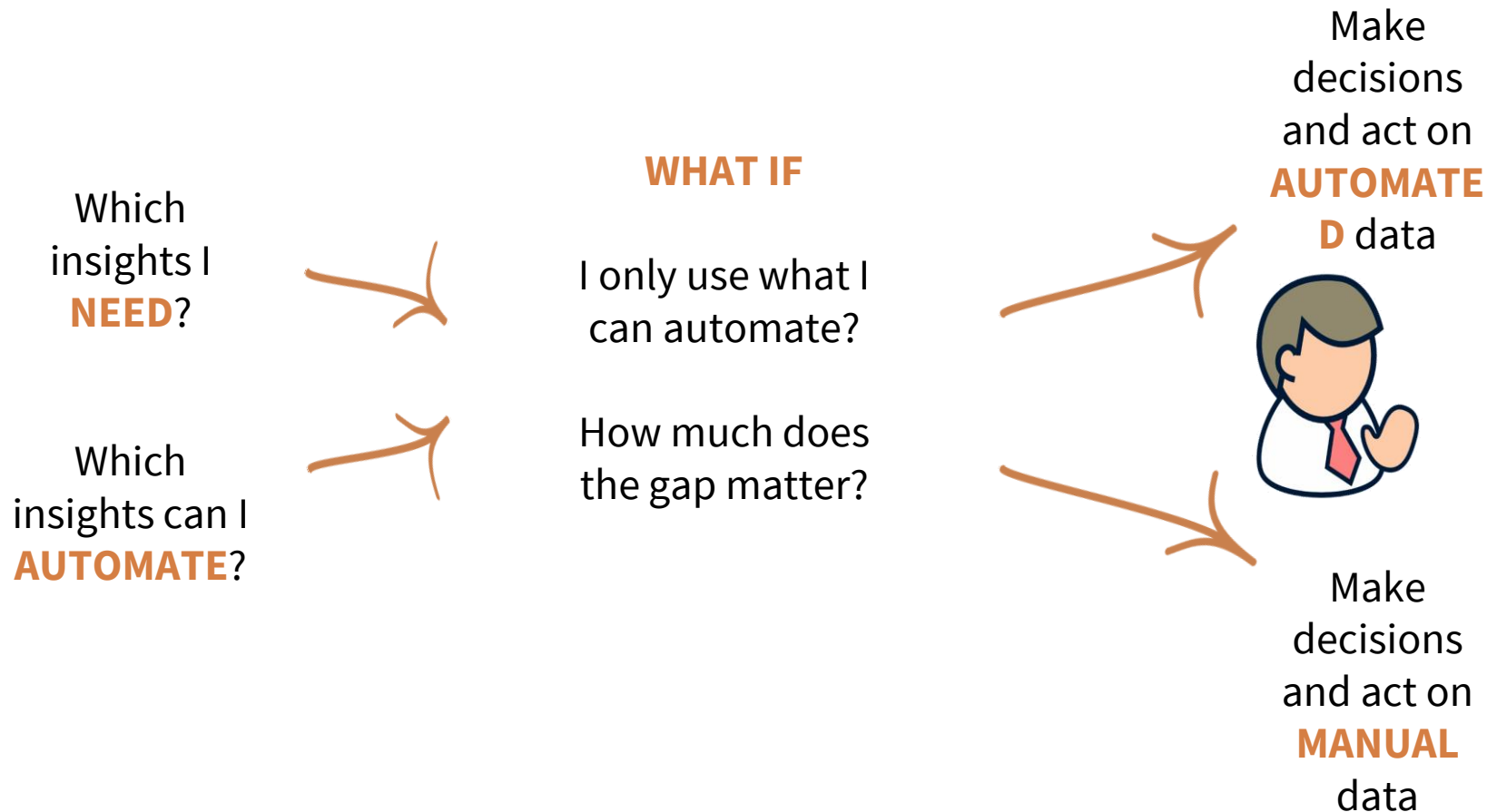


Processes

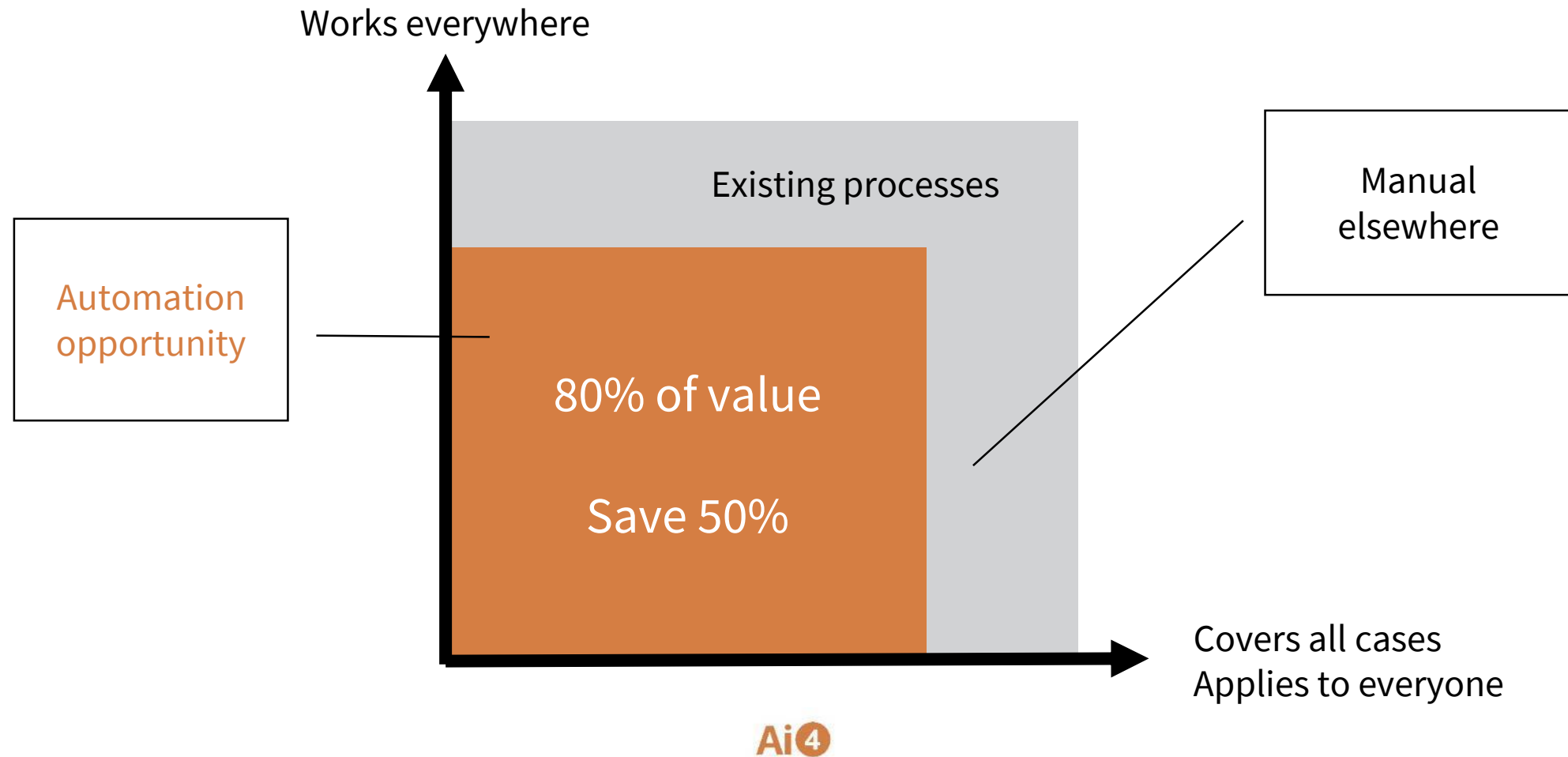


Technology  
and  
Information

# IDENTIFYING THE BEST VALUE FOR AUTOMATION



# CREATE VALUE WHERE IT MATTERS



# IN SUMMARY



Traditional VM strategies have reached diminishing return

We need to go beyond and redefine the problem

We can create a holistic risk-based approach

Remote sensing intelligence is a key enabler

The tools and technologies are there today



# QUESTIONS AND ANSWERS



**WE HAVE SHARED OUR VIEW**



**NOW IT'S YOUR TURN!**

# THANK YOU!



## WE REALLY APPRECIATE YOUR TIME, INTEREST, EXPERTISE AND ATTENTION!

We would love to continue the conversation!

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